



Ross Victor

Head Of Capital
Realside Property

Ross has over 40 years' experience in the Financial Services Industry, most recently holding the position of Executive Director.

His experience spans the Australian and New Zealand markets, with successful experience in capital raising, funds management, operations, sales management, business relationship development, coaching and the implementation of strategic projects.

Proven abilities in:

- Building relationships and effectively managing across multiple stakeholders.
- Achieving capital raising objectives for real assets.
- Exceeding performance targets and driving profitability.
- Leading successful distribution, operational and project teams.
- Influencing and negotiating to achieve organisational goals.
- Improving efficiency through the development and management of practice systems.
- Key account and client management.
- Coaching distribution management, staff and financial planners.